

# Where do we go from here?

Sign up to the ARRIVAL Matchmaking Platform and let us know what solutions you are looking for, as well as your purchase and replacement plans, and if you would be interested in purchase aggregation. We will follow up with you from there!

If you're interested, contact us via email at

secretariat@entrance-platform.eu

or scan our QR code.



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www.entrance-platform.eu

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### EUROPEAN MATCHMAKING PLATFORM

for Innovative Transport and Mobility Tools and Services

FOR BUYERS



# What is ENTRANCE

ENTRANCE is a Horizon 2020 project that facilitates cross-over of sustainable and effective solutions from innovators to developers and investors in the Transportation, Mobility and Logistics sectors.

Through its multidimensional matchma king platform, ENTRANCE provides visibility and outreach to European first-ofa-kind zero-emission transport and mobility innovative solutions by connecting buyers with solution providers and financers.

# Why work with ENTRANCE?

You can benefit from ENTRANCE's services and ARRIVAL Matchmaking Platform that ensures bridging between first-of-akind innovative solutions and challenges through fair negotiations, training, and purchase aggregation to connect you and your collaboration partners!

You will have the chance to have an overview of national and European funding opportunities and best practices and legislation through the platform. You will be updated on funding opportunities, sustainable best practices and much more through the matchmaking platform.



#### What can ENTRANCE do for you?

- Free access to the ARRIVAL Matchmaking Platform to match you with the most suitable solution providers
- Free creation of a market analysis of first-of-a-kind sustainable transport & mobility solutions as per the needs of buyers
- Free access to overview of funding opportunities (national and European) and sector-specific best practices and legislations in Europe
- Open the floor for networking to find partners, financers and innovators
- Offer complementary training and brokerage services to find best-fit solution providers and financers
- Provide personalised advisory services on funding, legislation and technical support
- Impart recommendations and best practices to employ in the implementation of sustainable solutions sustainably
- Support to find local partners and a common viable solution through purchase aggregation
- Support through scouting and guiding to access public and private funding opportunities